NoCo Colleagues and Members,

Well 2020 is upon us and we have some major leadership changes about to occur as we enter the New Year.

During my tenure with NoCo I am pleased to report that we saw major growth. We saw revenue streams increase by a factor of 4x which allowed for more programming for our students and educators.

- Made the NOCOM Tradeshow more than a Northern Colorado tradeshow but rather the largest regional manufacturing tradeshow in the state over the likes of AmCon and others out there.
- Created a new and more user friendly website to assist our membership
- More involved with the Governor’s office and many more of our local municipalities and local economic developers.
- Built relationships with local municipalities and got our budget to a place that is fairly self-sustaining and sufficient.
- Able to justify and hire on a full time Executive Director
- NoCo became an organization that stands alone but with the support of so many that participate in one of our following subcommittees:
  - **Rocks**: Through career awareness tours, internships, curriculum development, and partnerships with educators and other workforce professionals, The Partnership works to encourage and develop the manufacturing industry’s next generation of workers.
  - **Networks**: Mission is to Connect, Communicate, & Strengthen manufacturing in Northern Colorado. We believe connecting fosters collaboration. There are 3 sub-committees: Lunch & Learn; Insite Tours; and B2B events. The committee has the freedom to create and engage in activities that promote manufacturing in Northern Colorado.
  - **NOCOM**: Plan the largest trade show in Colorado including marketing, booth and attendee recruitment, speaker hall programing and B2B reception.
  - **Newly formed Funding**: Execute a fundraising plan to provide long term funding for the partnership programs that support our overall NoCo mission. Includes identify and apply for grants, sponsorships and donations.

In total, it’s important to note that we have over 250 volunteers that help pave the way for our manufacturing community and serve in some capacity in our NoCo sector partnership. That said we have established a solid foundation over the past six years and it’s now time for new leadership to take this to heightened levels.

Mina Cox and myself will continue to serve at the pleasure of the board in an advisory role and participate in the quarterly meetings to provide the legacy and support historically that may be required moving forward into the new frontiers.

I speak for both of us when I say we will miss serving in a daily and active capacity but we will both continue our involvement with the partnership.

I will chair the NOCOM show this year for 2020
Mina will be involved actively on both Rocks and Funding committees.

We are so excited to watch the new team and the new growth throughout 2020 and beyond.

Special thanks to our fearless leader Christine Juker for always keeping us on task and working hard to ensure we achieve the metrics and goals that we set for ourselves annually.

Additionally thank you to the stellar board members of NoCo: Jonathan Hall, Mina Cox, Diana Precht, Amy MacNaughton, Andy Newcomb, Jessica Erickson, Adam Crowe and George Newman.

Rocks Chair and Co-Chair: Sylvia Robinson, Tolmar, Inc. and Kirsten Batalden, Kaufman & Robinson
Networks Chair and Co-Chair: Jonathan Hall, Frontier Metal Stamping and Jacob Precup, Klinger, IGC, Inc.
NOCOM 2019 Chair and Co-Chair: Adam Papilion, H2 Manufacturing Solutions and Heidi Hostetter, Fauston Tool
Funding Chair: Diana Precht, Vergent Products

Stay tenacious, stay strong and stay committed to our youth and educators because in the end that is what will make Manufacturing steadfast now and in the future.

Most Sincerely,

Heidi Hostetter
*Vice President, Faustson and NoCo Mfg Board Chairman*

hhostetter@faustson.com
## 2019 NOCO MFG ANNUAL REPORT DASHBOARD

### Workforce Programs

<table>
<thead>
<tr>
<th><strong>INDIVIDUAL MEMBERS</strong></th>
<th><strong>1,500</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>STUDENT MFG TOUR ATTENDEES</strong></td>
<td><strong>492</strong></td>
</tr>
<tr>
<td><strong>STUDENT ATTENDEES SINCE 2014</strong></td>
<td><strong>2,502</strong></td>
</tr>
<tr>
<td><strong>TOURS HOSTED SINCE 2014</strong></td>
<td><strong>162</strong></td>
</tr>
<tr>
<td><strong>2019 STUDENT ATTENDED MFG PRESENTATIONS</strong></td>
<td><strong>1,000</strong></td>
</tr>
<tr>
<td><strong>MANUFACTURERS &amp; DIRECT SUPPLY CHAIN PUBLIC PARTNERS</strong></td>
<td><strong>140</strong></td>
</tr>
<tr>
<td><strong>EDUCATION PARTNERS</strong></td>
<td><strong>117</strong></td>
</tr>
<tr>
<td><strong>2019 CAREERRISE HIGH SCHOOL MANUFACTURING INTERNSHIPS</strong></td>
<td><strong>14</strong></td>
</tr>
<tr>
<td><strong>HIGH SCHOOL APPLICATIONS</strong></td>
<td><strong>75</strong></td>
</tr>
<tr>
<td><strong>HIGH SCHOOL TEACHER EXTERNSHIP PILOT</strong></td>
<td><strong>2</strong></td>
</tr>
</tbody>
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### Work-Based Learning

| **SUPERVISOR MANAGEMENT TRAINING PROGRAM** | **60 ENROLLED IN 2019** |
| **ROCKS COMMITTEE MTG ATTENDANCE OVER 2019** | **250 PPL** |

### Education Partners

| **1,500** |
| **450** |

### Manufacturing Industry Officers

| **1,000** |
| **450** |

### Regional Advisory Meeting Attendance

| **141** |
| **60 ENROLLED IN 2019** |

### Networks Programs

| **167** |
| **INSITE MFG TOUR ATTENDEES** |
| **6 INSITE TOURS** |
| **LUNCH AND LEARNS OFFERED** | **10** |
| **Topics included:** 3D Sensors, Leadership Styles, Optimizing Performance, Critical Incident Preparedness and more. |
| **124 ATTENDEES** |
| **B2B NETWORKING** | **3 EVENTS** |
| **328 ATTENDEES** |

### NOCOM Trade Show

| **114** |
| **BOOTHSA SOLD** |
| **OVER 900 ATTENDED** |

### Funding

| **$65,000** |
| **2019 GRANTS** |
| **$40,358** |
| **DONATIONS & SPONSORSHIPS UP TO 12/10/2019** |

NOCOM, The Largest Trade Show in Colorado, raised over $36,500 in 2019 to help their non-profit programs and their mission to make American manufacturing great by driving a passionate, collaborative partnership, so that Northern Colorado manufacturing and their communities thrive.
Rocks Student Manufacturing Tours – Spring and Fall
Middle & high school students tour manufacturers in Northern Colorado with an opportunity to see first hand what a career in manufacturing could look like. Tours include a 1 hour floor tour, an interactive activity, and an opportunity to ask questions. A pizza lunch can be provided depending on the tour schedule. Tours offered in the fall and spring semesters.

Manufacturing Presents | In Class Presentations – Spring and Fall
Local manufacturers are available to offer a manufacturing presentation to share about their company, manufacturing applications and career opportunities in manufacturing. Topics include: machining, laser cutting, metal stamping, 3D printing, welding, injection molding, lean and more.

Parents Night | Manufacturing, Design & Engineering - Fall
A fall event which gives parents and middle & high school students an opportunity to meet local manufacturers to understand career opportunities in manufacturing and ask questions. A manufacturing tour, manufacturing inspiration room with speakers are included. Future plans include several events on a smaller scale to provide local area events. Event sponsorships available.

Manufacturing High School Internships | CareerRise - Summer
The summer internship program places high school students with local manufacturer into 250 hours of paid internship experiences with an opportunity to increase their skills, explore career options and gain exposure to the industry. The program is administered through Larimer County Economic and Workforce Development (LCEWD) and 50% is funded through the NOCO Manufacturing Sector Partnership and 50% is funded by the manufacturing internship hosts.

Supervisor Management Training – Spring and Fall
NOCO partnered with Front Range Community College to develop Supervisor Management Training designed especially for manufacturers. Supervisors in the industry to bring you the training. The course is offered in 2 parts: Manage Your Team as part 1 and Manage Your Business as part 2 in the Loveland area. Hands-on experiences introduce first time supervisors to the competencies necessary to do their job. This course guides and challenges new supervisors to become more confident in following safety standards and HR policies, including hiring and disciplining, resolving conflict, and proficiency in production planning, prevention planning, and problem solving.

Scholarships - Annually
Each year NOCO donates funds to AIMS and Front Range Community College to help students pay for tuition and supplies for careers in manufacturing.

Regional Advisory Meeting - March
This meeting hosts Northern Colorado manufacturers and educators to equip future workers to make a successful career in manufacturing by aligning student curriculum with industry needs. Talent development is critical to providing businesses with skilled workers to build a sustainable business. Workforce one of the most pressing economic development issues in the region by tackling talent shortage in critical occupations for local businesses. Event sponsorships available.

Bi-Annual Meetings - January/July
The membership meets twice a year to discuss partnership initiatives, a platform to voice concerns on issues that are hindering you from growing your business and share upcoming partnership news. As an organization for manufacturers, led by manufacturers, this meeting is a perfect way to get involved in making Colorado Manufacturing stronger than ever.

Insite Tours – Year Round
Manufacturers in Northern Colorado open their doors to members to provide a tour and share best practices.

Lunch and Learns – Year Round
Educational manufacturing topics (industry and soft skills) offered through a 1 ½ hour lunch and learn setting. Event sponsorships available.

B2B Networking
Quarterly events held for manufacturers and members to connect and network. Location rotating across Northern Colorado. Some of these events will include a “speed networking format” with sponsorships available.

NOCOM Trade Show
The largest manufacturing Trade show in Colorado and the region showcasing Colorado’s expanding manufacturing sector, connecting suppliers, manufacturers, services and capital. Attendees of the show include business owners, presidents, CEOs, sales and business development managers, sales representatives, buyers, marketing coordinators, students educators and more. A speaker hall with industry leaders sharing best practices and a huge B2B Networking Reception to close out the show.
Help support NoCo Manufacturing Partnership’s mission to make American manufacturing great by driving a passionate, collaborative partnership, so that Northern Colorado manufacturing and our communities thrive.

Through committee work the partnership collaborates across disciplines, organizations and communities to seize opportunities, solve problems and promote workforce development and strengthening of manufacturing. As funding from some past city & state grants begin to expire it is even more important for the manufacturing industry to invest in the partnership.

With Larimer County, a political subdivision, serving as NOCO’s fiduciary, your charitable donation under Internal Revenue Code Section 170(c)(1) has significant tax benefits. Please advise your tax professional about the deductibility of charitable contributions. See Larimer County donation letter for details.

**DOLLAR IMPACT**

$100 – Pays for 6 students to go on an Rocks! student tour  
$500 – Pays for 50 students or parents to attend Manufacturing Parent Night  
$800 – Pays for an entire bus of 40 students to go on an Rocks! student tour.

Thank You 2019 Grantors, Donors and Sponsors!

**Level $10,000+**

Colorado Workforce Development Council  
City of Fort Collins  
City of Greeley  
First National Bank

**Level $5,000+**

Aerotek  
1-TBANK  
City of Loveland  
OEDIT  
Hoff & Leigh  
Plante Moran  
Flood and Peterson

**Level $2,000+**

AuerCPA Co.  
H2 Manufacturing Solutions  
Longmont Economic Development Partnership  
Manufacturer’s EDGE  
Windsor, Town of  
Vestas

**Under $2,000**

Bi, Inc.  
FRCC  
KeyBank  
Faustson  
Frontier Metal Stamping  
Jonathan Hall  
Precision Machined Products  
Specialty Products  
Tolmar, Inc.  
United Power